

# KiWi Business Credit Fund LP

# Investment Strategy

KiWi Business Credit Fund (the "Fund") invests in small business loans. Launched in June 2021, the Fund is managed by Kilgour Williams Capital and aims to generate regular monthly distributions to investors. Leveraging its considerable credit expertise, Kilgour Williams Capital uses proprietary models to guide its selection of loans with the highest returnfor-risk and maximizes portfolio diversification to mitigate risk. No single loan represents more than 2% of the portfolio and target duration is less than 18 months.

#### **December 2022 Commentary**

The Fund returned 1.15% in December 2022, generating a 1-year return of 13.6% and since inception return of 15.6%.

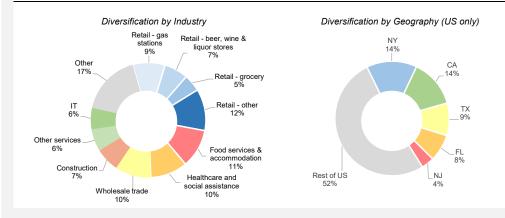
The past 12 months illustrated the benefits of our private credit strategy compared to public markets securities. During this period, the S&P500 dropped by 18% while the NASDAQ plunged by more than 30%. Bonds provided no respite with Bloomberg's Aggregate Bond Indexes (both US and Canada) tumbling by more than 10%. As such, a traditional 60/40 allocation between equities and fixed income would have yielded a loss of at least 15% in 2022. The Fund outperformed this traditional allocation by almost 30%.

In advance of a potential US recession, loan selection continues to focus on diversification and cycle-neutral or countercyclical industries. We are avoiding sectors with risk exposure to inflated input costs, such as transportation and construction/contracting. We have also seized the opportunity presented by rising interest rates to purchase even betterrated loans, further de-risking the portfolio.

## Portfolio Statistics

1 Ottono Glationo	
AVERAGE LOAN SIZE	\$134,535
WEIGHTED AVG CREDIT SCORE	723
PORTFOLIO DURATION (MONTHS)	15
SHARPE RATIO	3.22

## **Portfolio Overview**



Time Period Returns (Annualized)	1 Year	SI
KiWi Business Credit Fund	13.6%	15.6%

### Historical Performance of Class I (USD)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD
2022	1.37%	1.15%	1.37%	0.96%	0.84%	1.02%	1.13%	1.02%	0.66%	1.33%	0.94%	1.15%	13.6%
2021	-	-	-	-	-	-	-	2.30%	1.60%	1.56%	0.89%	1.46%	8.1%

## Historical Portfolio Performance (small business loans segment of KiWi Private Credit Fund)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD
2021	1.50%	0.88%	1.13%	0.29%	1.42%	0.83%	0.85%						7.1%
2020	0.84%	0.29%	0.88%	0.51%	1.72%	-0.13%	0.24%	-0.11%	0.71%	1.10%	0.67%	1.47%	8.5%
2019	1.08%	0.76%	0.85%	0.88%	0.68%	0.85%	0.77%	0.94%	0.84%	0.80%	1.57%	0.50%	11.0%
2018	0.73%	1.01%	1.39%	1.24%	1.13%	1.18%	1.15%	1.22%	0.90%	1.25%	1.08%	0.83%	13.9%
Net of fees & expenses, realized losses, and loan loss provisions. Full year returns assume reinvestment of distributions													

This document does not represent an offer to buy or sell products or services of Kilgour Williams Capital Inc. (KWC) nor is it intended as investment and/or financial advice on any subject matter. The securities described herein are only available to Accredited Investors in Canada by private placement in accordance with applicable securities laws. The information disclosed in this summary is incomplete, and investors should read important information contained in the Offering Memorandum for the KiWi Business Credit Fund before investing. Information contained herein is derived from sources which are believed to be reliable but KWC makes no representation that this information is accurate or complete. Opinions expressed herein are based solely upon the author's current analysis and interpretation of such information and is subject to change. Certain of the statements may contain forward-looking statements, which involve known and unknown risk which may cause the actual results to be materially different from any performance expressed or implied by such forward-looking statements. Past performance is not indicative of future performance and results are not guaranteed. This sheet is intended to report historical performance and certain risk statistics. KiWi Business Credit Fund is a product of Kilgour Williams Capital Inc.

Dar	forr	mai	200

DECEMBER 2022	1.15%
YTD	13.6%

## **Fund Information**

MANAGEMENT FEE	1.25%
PERFORMANCE FEE	15% (hurdle: 8%

CLOSING **MONTHLY** 

**REDEMPTION TERMS MONTHLY** 

MINIMUM INVESTMENT \$100,000 MINIMUM INVESTMENT (registered) \$20,000

**STRUCTURE** LIMITED PARTNERSHIP

DISCLOSURE OFFERING MEMORANDUM

## Fund Codes

USD-denominated CLASS I: KIL410

CLASS I: KIL612 (for registered accounts)

CAD-denominated (hedged)

CLASS J. KII 412

CLASS J: KIL610 (for registered accounts)

#### **Service Providers**

AUDITOR	KPMG
CUSTODIAN	Millennium Trust
ADMINISTRATOR	SGGG Fund Services
LEGAL	McMillan

# **Contact Information**

KILGOUR WILLIAMS CAPITAL 49 FRONT ST EAST SUITE 400 TORONTO, ON M5E 1B3

**SARAH CHENG** 

HEAD OF IR & BUSINESS DEVELOPMENT

SC@KILGOURWILLIAMS.COM

**(416) 843-2144**